Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Message Text

UNCLASSIFIED

PAGE 01 WARSAW 05147 190738Z
ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 EB-08 INR-10 LAB-04 NSAE-00
PA-02 SIL-01 ICA-20 SP-02 /060 W
----------123624 190749Z /21
R 190616Z JUN 78
FM AMEMBASSY WARSAW
TO USDOC WASHDC
INFO SECSTATE WASHDC 5699
AMCONSUL POZNAN POUCH

UNCLAS WARSAW 5147

COMMERCE FOR BEWT/OEWTD/MURRIN

EO 11652: NA
TAGS: BEXP PL
SUBJ: EXPANSION OF THE U.S. PAVILION IN POZNAN

1. THE TDC DIRECTOR RECENTLY CALLED ON THE CHAMBER OF FOREIGN TRADE IN WARSAW TO SEEK A SOLUTION TO THE CURRENT PROBLEM OF BULIDING AN EXTENSION TO THE U.S. PAVILION. (FYI: THE POZNAN FAIR IS AN ENTERPRISE OF THE CHAMBER, AND ALL IMPORTANT FINANCIAL QUESTIONS MUST HAVE CHAMBER APPROVAL. END FYI.) THE MEETING WAS WITH TADEUSZ WALCZYKIEWICZ, VICE DIRECTOR FOR PROMOTIONAL ACTIVITIES OF THE CHAMBER. MR. WALCZYKIEWICZ HAD BEEN DESIGNATED BY CHAMBER PRESIDENT LFSNIEWSKI TO LOOK INTO THESE PROBLEMS AND REPORT WHAT THE CHAMBER COULD DO.

2. WALCZYKIWICZ APPEARED TO BE FAIRLY WELL BRIEFED ON WHAT HAD BEEN HAPPENING. HE OPENED BY SAYING THE FAIR DID NOT HAVE THE MONEY THIS YEAR TO CONTRIBUTE ANYTHING TO THIS PROJECT. HE EXPLAINED THAT HEAVY INVESTMENTS FOR THE 50TH POZNAN FAIR HAD LEFT THE CUPBOARD BARE AND THAT WE WOULD HAVE TO WAIT UNTIL LATER BEFORE ANY POSSIBLE RESOLUTION COULD
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 WARSAW 05147 190738Z

BE FOUND. IN TURN, HE ENCOURAGED US TO PAY THE ENTIRE COST OF THE EXPANSION AND THEN ARRANGE FOR AN AMORTIZATION OF THE BCOST VIA REDUCED RENTALS OVER THE NEXT TEN YEARS OR SO. (COMMENT: USDOC WILL REMEMBER THAT THIS IS THE SAME FORMULA WE USED WHEN THE EXISTING PAVILION WAS BUILT 20 YEARS AGO. END COMMENT.) HE SAID THE CHAMBER AND THE FAIR WANTED US

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

TO HAVE A LARGER PAVILION
, BUT THAT IF WE WANTED TO DO IT
SOON WE WOULD HAVE TO DO IT ON OUR OWN. NEVERTHELESS, HE
LEFT OPEN THE POSSIBILITY THE FAIR COULD SHARE IN THE COST
AT SOME LATER DATE, BUT HE REMAINED VERY VAGUE ON THIS POINT.

3. COMMENT: UNLESS THERE IS SOME SURPRISE, DRAMATIC
BREAKTHROUGH ON THE POLISH SIDE SOON, WHICH WE DOUBT, THERE
DOES NOT SEEM TO BE ANY REASON TO CONTINUE THESE DISCUSSIONS.
NOR DO WE BELIEVE THEY SHOULD BE REOPENED ANYTIME SOON.
ALSO, FRANKLY SPEAKING, WE CANNOT BE OPTIMISTIC THAT THE FAIR
WILL EVER HAVE SUFFICIENT MONEY TO CONTRIBUTE IN
THE AMOUNT WE ARE SEEKING. THE FACT THE THE BRITISH BUILT A
HUGE, NEW PAVILION IN 1977 AT THEIR OWN EXPENSE (WORTH
ABOUT ONE MILLION POUNDS) SEEMS ALSO TO HAVE CONVINCED THE
FAIR AUTHORITIES THAT OTHER COUNTRIES CAN DO THE SAME.

4. ALTHOUGH THE DIFFICULTIES WE ENCOUNTERED THIS YEAR

IN RECRUITING FOR THE FAIR MAY IMPLY THAT WE COULD NOT
FILL AN EXPANDED PAVILION THEY MAY BE DUE, IN PART, TO A
STAGNATION IN US-POLISH TRADE.
FURTHERMORE, IT MAY ALSO BE APPROPRIATE TO
RE-EXAMINE OUR POLICY OF ALLOWING EXHIBORS ONLY A MAX-
IMUM OF 60 SQUARE METERS OF INDOOR SPACE. IN THE MEANTIME,
IF THE SIX MILLION ZLOTYS WE HAVE TO THIS PROJECT CANNOT
UNCLASSIFIED

BE USED FOR SOMETHING ELSE, THEN WE SHOULD HOLD THEM AT
LEAST ANOTHER YEAR OR TWO DURING WHICH TIME WE CAN SEE OF
IT IS WORTHWHILE TO RESUME DISCUSSIONS ON
THE PAVILION. END COMMENT.

5. WE WELCOME USDOC'S COMMENTS.
SCHAUFELE

UNCLASSIFIED

NNN

Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 19 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978WARSAW05147
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780254-0985
Format: TEL
From: WARSAW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780642/aaaabkqf.tel
Line Count: 101
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 476ac785-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2293010
Secure: OPEN
Status: NATIVE
Subject: EXPANSION OF THE U.S. PAVILION IN POZNAN
TAGS: BEXP, PL
To: COM
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/476ac785-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014